

# PRODUCT FOCUS

Ingrid West Machinery Ltd

Visit us on the Internet - http://business.virgin.net/iwm.ltd/

May, 2001



# Chris Handley Joins IWM

# IWM now excel in customer support backed by Chris Handley

Chris's experience of coil winding techniques and machinery in both UK and European markets will bring to IWM and you the customer a wealth of technical backup and support.

Chris will be able to offer: -

Ü Expertise at every level from bench to fully automatic machines and systems.

Ü Exceptional advice on every aspect of winding from machine choice to tooling design.

### Call Chris to find out more...

### New design in Tensioner





IWM have been working alongside Wey Hwang for some time redesigning the tensioning system used on their range of bobbin winding machinery.

The new design is based on a mechanical feedback system to provide progressive tension control during winding. This allows greater rates of acceleration / deceleration for improved cycle times.

Three versions have been launched to cover a wide range of wire (0.02-1.0 mm).

With prices from £xxx each they are definitely worth looking at.

### IWM expand into Europe

IWM have now secured a full sole European Agency agreement with Wey Hwang providing a fast reliable service of winding equipment, technical backup and support across the whole European market.

IWM have recently undergone an investment program to ensure quality of service and supply. This involved the creation of a European Hub benefiting European & UK customers alike. Massive increases in available stock, setting up of increased support capabilities and introducing new areas of service such as tooling design were all necessary to achieve our future expansion plans.



To facilitate the latest expansions of IWM we have increased our factory to two levels and extended the demonstration area.

#### Watch this space to find out more...

IWM will be showing their latest range of coil winding machines at the Berlin show 26th – 28th June, see reverse for more details...

## Please Turn Over Double Packed Issue





## IWM Will be at Berlin...

**VENUE:** The Messe Berlin fairgrounds. Berlin, Ger-

manv

**DATE:** June 26 - 27 - 28, 2001

**ON SHOW:** On show we will be featuring a range of low-cost single and multi spindle bench top bobbin and toroidal winding machines from Wey Hwang along with video presentations of fully automatic multispindle automated systems and bobbin less RFID coil manufacture from the G-Services S.A. range.

WHERE: Come and see us on STAND 113 & 115, HALL 20



### How to reach us should you

need any help, further information. or require a demonstration, please contact us by any of the following methods or use the fax-back form below:

Post: IWM Ltd

Unit 5L Delta Drive

**Tewkesbury Business Park** 

Tewkesbury Glos. GL20 8HB

Phone: (01684) 273164 Fax: (01684) 273171

Email: iwm.ltd@virgin.net

Web: http://business.virgin.net/iwm.ltd/

your database •

shown left •

Change your details:

We no longer wind coils please remove my name from

Our address has changed as



### Ingrid West Machinery Ltd Fax Back: (01684) 273171

#### Please add my colleague to your mailing list: Mr/Mrs/Miss Your Details: Company Name: Position: \_\_ Contact Name: \_\_\_\_\_\_ Position: Address: \_\_\_\_\_Post Code:\_\_\_\_\_ \_\_\_\_\_ Fax: Telephone: E-Mail: Winding Details: Core type Toroidal Air Coil • // Bobbin • Outer diameter: \_\_\_\_\_mm Outer diameter: Inner diameter: Inner diameter: \_\_\_\_\_mm Height: mm Spread width: Max wire gauge: Max wire gauge: \_\_\_\_mm Min wire gauge: \_\_\_\_mm Number of turns: \_\_\_\_ Min wire gauge: Number of turns: I would like further information • demonstration • on the following machine(s): **Bobbin winders (Heavy wire):** Toroidal winders: WH300 • WH600 • WH900 • WH800 • WH800(I) • WH751 • WH752 • WH100 • WH600A • WH900A • Bobbin winders (High speed): Shuttles: WH764 • WH763 • WH762 • WH761 • Geared • Friction • **G-Services:** Side Slider • Belt • Chip wound inductors • Air coil • Multi spindle • RFID • Machinery finance options • Automation in winding & manufacturing processes •

#### Need a sample?

IWM offer an excellent core sampling service. From the bare core specification, we select the best equipment to use, wind some samples and return them to you together with example production times, quotation etc. we can then demonstrate the machine to get your production started at your premises at your convenience.

All this is available to you absolutely free



